

Dubai Trip 2018

One of the most inviting parts of the MBA Shipping programme is the international business clusters, with classes taking place in London, Athens and Dubai. In May of 2018, as a part of the HSBA 2017 Fast Track MBA Shipping programme, we travelled to spend a week in the United Arab Emirates. The trip was focused on two specific parts of the UAE, specifically Dubai and Khor Fakkan.

The trip was a great experience focused on the UAE and its efforts to become an economic powerhouse. Dubai is an amazing part of the UAE as it has centralised its focus on two major economic sectors; real estate and trade. While the real estate aspect of Dubai is very apparent with the plethora of skyscrapers, our focus was the trade aspect.

We first started at DP World dry-docks. This guided tour covered a detail introduction into the abilities of Dubai to repair vessels, including massive crude transportation vessels known as VLCCs and ULCCs (very large crude carriers and ultra large crude carriers). This massive port was able to safely hold 11 ULCCs. Next we went to the University of Dubai where we had an interesting debate with a Master's class from DU regarding inequality with respect to technology. It



was a wonderful experience to be able to constructively portray our viewpoints in a polite and educational atmosphere.

The next day we spent at a law firm in Dubai where we familiarised ourselves with the rules and customs of Islamic finance. It was very interesting to see how religion is incorporated into not only their society but their business practices as well. We also focused on the expansion of Islamic financing vehicles that are being offered all over the world.

Next was off to the other side of the UAE to visit the Fujairah Oil Terminals. While the UAE is known for expensive cars and beautiful beaches, the UAE is sitting on the third largest oil reserve known. It was very exciting to see this terminal as it is the second largest storage facility after Singapore for crude oil. On the day we visited, there were 140 vessels parked off the coast of Fujairah terminals!!

At FJ we were introduced to the harbour master and given a ride on one of the ports tugs to explore the parts of the terminal in person. What an amazing experience. It was quite special to be able to see such massive infrastructure of an industry that may well be one of the most important parts of world trade; crude oil.



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MBA Shipping Receives FIBAA Premium Accreditation!

HSBA is very proud to announce that it has received the Premium Accreditation by the renowned FIBAA. Next to our MSc Global Management & Governance and the Executive MBA programme, the MBA Shipping is the third programme to achieve this accreditation at HSBA. The unique content of the programme as well as the renowned lectures from practice were one of the reasons for this great success.

Find out more on the MBA Shipping programme [here](#).



Recent Blog Posts

- [Maritime Silk Road](#)
- [Autonomous Ships](#)
- [On the Recent Developments on GHG Abatement](#)

HSBA is also present at [OceanHub](#), so go and find us there to get more information on the news in our Maritime Business School!

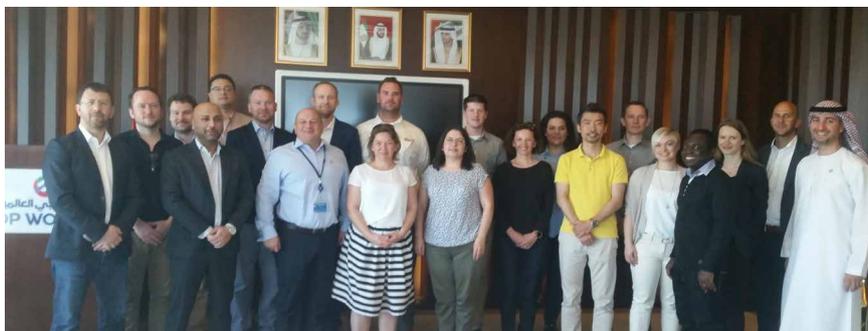
This terminal is strategically placed with respect to Dubai because incoming vessels will not need to pass close to the straight of Hormuz. After the Fujairah terminals we drove East to Khor Fakkan which is one of the UAE's most desirable beach destinations. We arrived on a May day that just happened to be 39 degrees Celsius; hot.

The port of Khor Fakkan was a container terminal on a smaller scale than what we have in Hamburg but still impressive!

On the final day we visited DP World

and the Jebel Ali Free Zone (Jafza). This was the most impressive part of our visit. Dubai has been able to cultivate and develop this zone, known as Jafza, which is a breeding ground for manufacturing and business development. With access to the Jebel Ali port as well as the new airfreight terminal, zero corporate tax, zero income tax and customs and immigration specialisation, Dubai has created an incredibly special area. Overall a very successful trip to Dubai and everything that I had hoped for and more!

- Written by Benjamin Zuhusky,
MBA Shipping student



Interview with MBA Shipping Alumnus James Harding

Why did you choose this particular MBA programme?

I was looking to do an MBA in shipping and I could not refuse the opportunity to attend a business school located at the centre of such a great shipping city. Secondary to that but also important was that the course had a flexible schedule that fit my lifestyle at the time.

How would you summarise your study experience here at HSBA?

I thoroughly enjoyed my time with HSBA. It was intense at times but always stimulating. In particular the trips to London, Dubai and Athens were fascinating.

Were your expectations for the study programme met?

Yes, the programme grounded me in the business essentials needed for senior

management whilst the staff also encouraged me to explore new and innovative ideas and thinking.

How did this study programme help you reach your career goals?

I joined the course after an 11 year military career, and the knowledge gained gave me the confidence to express myself in the unfamiliar world of business. One of the other key benefits I have taken from the course, is the network I developed. A diverse group of very smart and experienced people, many of whom I now consider friends. They have been instrumental in helping me leverage my skills and education to find a job that fits my skillset and ambitions.

Thank you very much for taking the time to answer our questions, James!

A Big Thank You!

Our MBA-Shipping students had the unique chance of visiting almost 50 companies, ports and associations in 2018! We would like to express once again our gratitude to the executives and experts of all the organisations mentioned below (in an alphabetical order):

Hamburg, 15 - 16 February 2018:

Berenberg Bank | Columbia Shipmanagement (Deutschland) GmbH | Hapag-Lloyd AG / E.R. Schiffahrt GmbH & Cie. KG / Oldendorff Carriers | Verband Deutscher Reeder (German Shipowners Association) – VHSS (Vereinigung Hamburger Schiffsmakler und Schiffsagenten e. V) - VSM

Dubai, 8 - 12 May 2018:

Dubai Dry Docks | Dubai International Financial Centre | Dubai Port World | Jebel Ali Free Zone - Economic Zones World, Jebel Ali | Khor Fakkan Terminal | Port of Fujairah | Stephenson Harwood | University of Dubai

London, 4 - 8 April 2018:

Clarksons | International Mobile Satellite Organization / Inmarsat | International Chamber of Shipping | International Maritime Organization | International Windship Association | Lloyd's Market | Michael Else & Co. Ltd | Skuld | The Baltic Exchange | SKULD

Athens/Piraeus, 25 - 29 June 2018:

Laskaridis Foundation / Laskaridis Shipping / Danaos Shipping Co. Ltd Ship Managers | Phoenix Register of Shipping | Ship / ERGOSE SA Thriasio Rail

HSBA Strengthens Presence in the IMO

Schinas delivered a Statement in the Assembly of 2017 in his capacity as permanent representative of a Member State.

His statement is available [here](#).



Center / HELMEPA / DESFA SA
Revythousa LNG Terminal / Lloyds Register / Golden Union /
| Tsakos Shipping and Trading SA |

This impressive list of visits demonstrates the wealth of information gained by our students, the networking possibilities enjoyed and the operational pragmatism that directs our curricula.

SeaDevCon: Marine Developer Conference at HSBA

Together, Marine Data Systems and HSBA organise the first SeaDevCon, a marine developer conference from the 6 to 8 of September at the Adolphsplatz 6.

The SeaDevCon brings together maritime software and hardware developers, shipping & climate experts, human right & environmental activists, NGOs & lateral thinkers to work together on solutions for emission reduction, anti-corruption and human rights in shipping and maritime.

At the AIS Summit, people discuss and show their tracking and visibility capabilities and how this technology support suitability.

The SeaDevCon puts ideas into practice and prototypes and proof of concepts are developed. All our graduates and students are strongly encouraged to register and actively take part in the conference, the summit and the hackathon!

SMM 2018

Every two years, the leading international maritime fair [SMM](#) takes place in Hamburg. This year SMM will host a presentation of Prof. Schinas in the [Maritime Career Market](#) on the 7th of September around 11:20 on future challenges and education. His short presentation in English will address the challenges of decarbonisation and autonomous ships pose on current curricular offers and will outline the educational approach of HSBA.

Moreover, Schinas will present the results of his research on financing greening in shipping. The [German Maritime Center](#), an institution funded by the German Federal Ministry of Transport and Digital Infrastructure, organises the event and will shortly announce the schedule.

Working to further European integration

and in view of the rapidly changing maritime research landscape, the German Maritime Center is expected to play a key role in the development of the European Maritime Research Area.

One of the goals of DMZ is to promote interdisciplinary cooperation and development in emerging technologies at the national and international level, therefore it is an honour and a privilege to present our HSBA research contribution to the global maritime community.

Publications

Maritime Silk Road: Schinas and von Westarp (MBA-S 2013) published the first part of their research effort to explore the Maritime Silk Road initiative of the PR of China. The paper is available [here](#).

Energy Policy: The work of Iliopoulou, Kepaptsoglou and Schinas, was recently published in the Journal of Energy Policy. Their paper is titled "Energy Supply Security for the Aegean islands: A Routing Model with Risk and Environmental Considerations" and is available [here](#).



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